

A&P (Andreou Paraskevaides) Enterprises Ltd Success Story



“We needed a reliable, integrated and flexible solution to support our bottling operations and to provide real time data to support our organizations’ reporting requirements.”

Charalambos Chrysanthou
Financial Controller,
A&P (Andreou Paraskevaides)
Enterprises Ltd



AT A GLANCE

Company Name

A&P (Andreou & Paraskevaides)
Enterprises Public Company Ltd
www.ape.com.cy

Industry

Production, bottling and distribution of beverages

Key Objectives

- Integrate Financial Reporting
- Improve Management Reporting
- Implement Production Planning
- Perform Product Costing
- Reduce Inventory Levels

Implementation Partner

Supernova Consulting Ltd

Solution

SAP® Business One Solution

Implementation Highlights

Implemented solution with multiple business requirements for the different companies in the Group

Key Benefits

- Better business process integration – from procurement, to production & MRP and sales & distribution
- Flexible management reporting with better control and higher visibility into company costs and profitability
- Improved product cost and profitability analysis
- Better inventory management and control



A&P (Andreou & Paraskevaides) Enterprises Ltd is a Cyprus-based company engaged in the production, bottling and distribution of beverages. Its product range includes fizzy drinks, juices, tea, squash drinks and bottled water, as well as frozen foods.

They needed a system that could support the complexity and diversity of the operations of the different companies in the group. The system had to be scalable enough to support the Pepsi operations as well as those of the other companies in the group.

Additionally, the company needed better reporting, and to automate their operations without compromises.

SAP® Business One was selected because it is a proven and cost effective solution which has been successful in the local market. The company knew SAP had the right fit for their business but they also wanted the right partner – Supernova Consulting Ltd – a SAP channel partner with business process and industry experience to handle their project.

SAP® Business One is affordable, easy-to-use business management software designed specifically for small and midsize businesses. It enables companies to manage their critical business functions across sales, distribution, and financials, all in a single integrated system. With SAP® Business One, businesses can instantaneously access a complete and up-to-the-minute view of their business, so they can respond to customers faster and grow their business more profitably.

Supernova is the first SAP channel partner that has achieved Gold SAP channel partner status in Cyprus and offers both SAP® Business All-in-One and SAP® Business One solutions. This is the highest level of recognition attainable within the SAP PartnerEdge™ program.

Supernova Consulting Ltd is a team of certified management consultants and IT professionals helping its clients achieve *Business Excellence* through the implementation of innovative business and technology solutions aligned to their corporate strategy. With years of experience in large scale, mid-sized and small companies in Cyprus, Europe and the US, our team is dedicated in addressing the critical business issues with pragmatic and proven approaches to management consulting and information technology.

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