



# Cassiopeia Shipmanagement (Cyprus) LTD Navigating ahead with SAP



CASSIOPEIA  
SHIPMANAGEMENT LTD



"SAP Business All-in-One is a powerful system that meets fully our requirements and streamlines our business processes. Our SAP channel partner, Supernova Consulting Ltd, understands these business needs and requirements. Experienced and Professional Consultants provided us with ideas and innovative approaches to our organization. Professionalism with very high standards."

**Vassos Stavrou**, *Director*, Cassiopeia Shipmanagement (Cyprus) Ltd

# Executive overview

## Company or Organization

Cassiopeia Shipmanagement  
(Cyprus) Ltd

## Headquarters or Location

Limassol, Cyprus

## Industry

Ship Management, Crew  
Management

## Web Site

[www.cassiopeia-marine.com](http://www.cassiopeia-marine.com)

## Implementation Partner

Supernova Consulting Ltd  
[www.supernova-consulting.com](http://www.supernova-consulting.com)

## Solution

SAP Business All-in-One  
SAP Business Warehouse

## BUSINESS TRANSFORMATION

### Implementation Highlights

- Senior executives commitment and support.
- Implementation within project timeframes and standards.
- Data visibility and improved decision making.

### Key Benefits

- Open, scalable and flexible platform allowing process integration.
- Standardized, efficient and effective reporting.
- Reduced data processing overheads.

### Challenges

- Ability of key users to easily define ad hoc reports to support specific needs.
- Reside information in a single source with defined maintenance and data ownership.
- Implement a technology platform that is up to date and can support the growth and changes of the business.

### Objectives

- Implement a user friendly and flexible system for end users.
- Share information across the organization with report scheduling and distribution.
- Connect to external source systems and automate data validation and processing.

### Why SAP

- Leading solution provider.
- Strong local presence.
- Solution scalability.

# The Company

## TOP BENEFITS ACHIEVED

# 74%

Faster periodic intercompany processes reconciliation.

# 31%

Less lead time for period-end closing procedures.

# 64%

Reduction in amount of internal financial processes.

**Cassiopeia Shipmanagement Ltd.** was founded in November 2013 with the aim to offer quality Ship management. With experience of almost 3 decades in the industry, focusing primarily in Crew management, we have setup **Cassiopeia** with the main target to offer quality crew management to our esteemed principals.

Human Resources provides the cornerstone of any successful organization. At **Cassiopeia**, we fully appreciate just how vitally important this criteria is and, as such, go to considerable effort to ensure proper vetting and selection of crew. **Cassiopeia** has a network of local recruiting offices, fully owned and joint ventured, strategically located around the world, providing a variety of crew nationality alternatives.

Total Crew Management is our Business. **Cassiopeia** Management and employees have over 40 years of accumulated experience in Shipmanagement services with particular emphasis on crew management services. Our Cost Effective all inclusive Crew Management scheme is aimed to provide freedom-of-mind to the Ship Owner for all Crew Operations related to the selection and deployment of the Crew.

**Cassiopeia** Ship management together with the recruitment offices maintain a number of Crew Training schemes, in order to ensure the future availability of loyal and dedicated young officers for the future.

**Cassiopeia** operates in accordance with internationally recognized accounting systems and standards. Using the latest computer software and technology, we can provide regular Management and Financial reports. We can offer on separate scheme just crew payroll services, Financial Reports and statistical information that will suit Principals' specific needs.

For principals who would like to have a daily overlook of the crewing activities, we can offer dedicated office space in any of our locations. For these scheme the principal may choose to have either one of the crewing schemes that we offer with the addition of an office in office arrangement.

We are currently handling the crew management of 23 vessels. The fleet consist of Product Tankers from 29,000 Dwt to 80,000 Dwt, Chemical Tankers (IMO II,III) from 15,000 to 25,000 Dwt, Oil Tankers of 80,000 Dwt, Ro-Ro Car Carriers and Ro-Ro Ferries. The vessels are of various flags and interests.

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