

How Can a single Cloud Platform Manage a Huge Amount of Paperwork?

Operating 5 production units around the world, employing over 1.200 employees and supporting more than 15,000 customers

With over 50 years of operation, Maillis Group is an essential player in Transit Packaging Solutions, designing and manufacturing complete wrapping, strapping and carton sealing systems. Operating 5 production units around the world, 4 in Europe and 1 in USA, employing over 1.200 qualified employees, Maillis Group provides its customers with reliable system solutions, incorporating machines, consumables and services, to face their everyday challenges across different industries.

Maillis Group needed a single platform to structure the handling of huge amount of paperwork, the management of many data silos, the response time of customer's requests and the poor customer satisfaction levels.





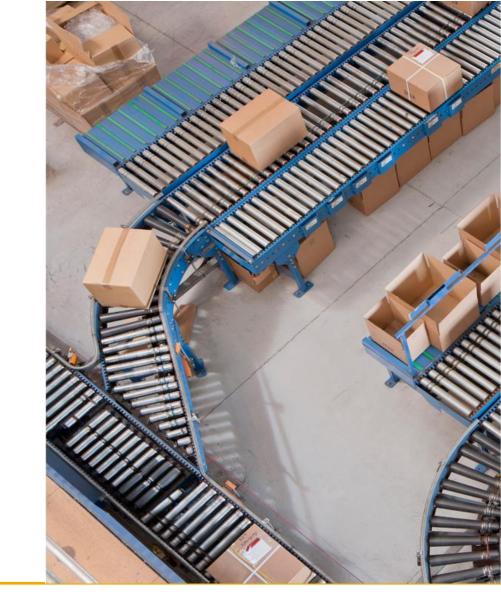
SAP Service Cloud Solution and SAP Cloud Platform Portal are automating end to end Service Management and improving the overall customer experience.

With help from SAP®Digital Business Services organization and SAP partner Supernova Consulting Ltd, Maillis Group is streamlining the Service Line of its Business and achieve :

- Elimination of huge volume of paperwork
- Enhanced 360 degree-view of the Customer
- Improved Service Team productivity
- Valuable access to real-time information for the Management
- Improved Customer Self Service functionality via Customer Portal
- Increased Customer Satisfaction

"Customer Service is a crucial aspect of M.J. Maillis business. SAP Service Cloud solution and SAP Cloud Platform helped us eliminate paperwork and at the same time free-up internal resources. The main benefit for us is that we managed to provide to our end-customers a digital customer service experience and increase customer satisfaction."

Stathis Papadopoulos, Group SAP ERP Manager, Maillis Group





Maillis GroupIndustryKifisia, Athens, GreeceIndustria

Industry Employees Industrial Packaging 1200

Revenue €280 million Featured Solutions and Services SAP Service Cloud SAP Cloud Platform Integration SAP Cloud Platform Portal



Follow us



www.sap.com/contactsap

© 2019 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

SAP Hellas S.A. 20 Ellinidon Str. P. Faliro 17564 Athens, Greece

Phone: +30 210 947 38 00 Fax: +30 210 947 39 00

www.sap.com/greece



See www.sap.com/copyright for additional trademark information and notices.